Incentives push production

Blue Suit II adds NPS emphasis

Operation Blue Suit II, an emphasis program to help meet February through June NPS goals and increase July to September reservations, was recently announced by Brig. Gen. Keith D. McCartney, Recruiting Service commander.

Named after last year's successful "crunch period" effort, Blue Suit II will add emphasis to NPS Extended Active Duty enlistments and provide command-wide recognition of the top flight in Recruiting Service.

"While recruiters are striving every day to meet their goals," General McCartney said, "programs such as Blue Suit are a much needed incentive to work even harder during traditionally lean months.

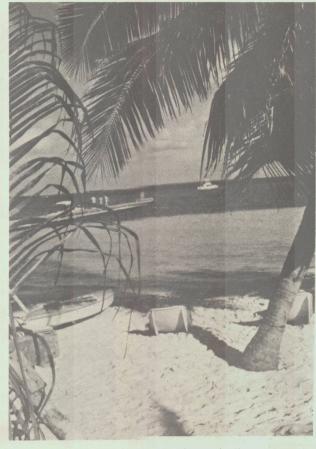
"Last year's figures from Operation Blue Suit snow that our recruiters can always reach down into themselves for that 'little extra' which can mean the difference between making a month or just missing it.

"This year will be a real test of how long that reach is. Increased NPS goals in almost each and every month have been met and will continue to be met. I know without a doubt, that 1980 is another year we will be 100 percent ATB because of your efforts." he concluded.

One change in this year's incentive program will see Blue Suit II extended through the end of June.

The program will require each recruiting group to measure flight production and also provide a means of rewarding individual recruiters for specific achievement.

(Continued on page 10)



Scenic

The sun, sea and sand all meet at the beach at Cancun, Mexico where the top officer program recruiter will be hosted by the Reserve Officers Association. The program was announced recently by Brig. Gen. Keith D. McCartney, Recruiting Service commander. (Courtesy photo)

Cancun trip goes to program winner

Recruiters working the officer programs have an opportunity to travel to Cancun, Mexico, as part of a recently announced incentive sponsored by the Reserve Officers' Association of the United States.

The trip will go to the top enlisted recruiter in the officer programs — including OTS. Medical and Nurse recruiting. Included in the package is round-trip air fare and eight days and seven nights in the vacation resort of Cancun.

Brig. Gen. Keith D. McCartney, Recruiting Service commander, announced the program earlier this month.

"Officer recruiting is one of our most difficult programs," the general said. "We are extremely pleased that the Reserve Officers' Association has seen fit to recognize the recruiters who do so well in meeting our officer requirements.

"This effort is indicative of the encouragement recruiting is receiving from not only Air Force senior leadership but from friends and supporters of the Air Force," he added.

According to a Recruiting Service spokesman, the winning recruiter will be selected from nominations submitted by each recruiting group. The groups will be asked to determine their overall winner and forward the nominations to Recruiting Service Head-

The winning recruiter and his spouse will be flown to Cancun from their home for the week-long stay. Tentative plans call for the trip to take place during

(Continued on page 10)

'Recruiting Team' visits D.C., N.Y.

The "USAF Recruiting Team of the Year for 1979" has been selected and will be honored March 18-23 by the Air Force Association in Washington, D.C. and New York City.

The top seven recruiters are: TSgt. Thomas D. Fluent, 3513th Recruiting Squadron, now assigned to the 3541st RSq., Kansas City, Mo.; TSgt. George W. Richards, 3531st RSq., Pensacola, Fla.; Sgt. Clark W. Jarrett, 3545th RSq., St. Louis, Mo.; TSgt James B. Mamone, 3552nd RSq., Parkersburg, W. Va.; and SSgt. Henry R. Daniels, 3566th RSq., Sacramento, Calif. Also selected were MSgt. Klaus Siebert, ANG recruiter with the 180th TFGp., Swanton, Ohio; and MSgt. Ruth Webb-Fuchs, AF Reserve recruiter with 4AF, Travis AFB, Calif.

The "USAF Recruiting Team of the Year" will visit with members of Congress and senior Air Force leaders and tour facilities such as the National Air and Space Museum and the Pentagon during their Washington stay. In New York City, their trip will be highlighted by attendance at AFA's National Air Force Salute, sponsored by the AFA's Iron Gate Chapter.

This is the first year the AFA has honored the Recruiting Team of the Year and the event, according to Brig. Gen. Keith D. McCartney, Recruiting Service commander, emphasizes the importance the Air Force community and AFA place on recruiting.

"We are grateful to have this as an annual affair and see it as highly appropriate recognition for the nation's top Air Force recruiters," General McCartney said. "These people are symbolic of all recruiters and the tremendous job they are doing." Along with their recruiting success during the past year, the selection board reviewed their involvement in community activities and their professionalism.

Listed below is a tentative schedule of activities planned for the group:

March 18

Four individuals named outstanding

Four individuals from Recruiting Service have been selected to compete for the Air Training Command NCO and Senior NCO of the Year in the 12 Outstanding Airman of the Year competition.

Selected from the five recruiting group nominations, in the two categories, to represent Recruiting Service at the ATC competition were: SMSgt. Floyd G. Moore, 3543rd Recruiting Squadron, Omaha, Neb.; and TSgt. James B. Mamone, 3552nd RSq., Parkersburg, W. Va.

Selected to represent Headquarters Recruiting Service in the ATC, Deputy Chief of Staff competition for nomination to the program were: MSgt. James C. Gitsas, chief of the Inquiries and Investigations Branch; and TSgt. Doris A. Johnson, NCOIC of the Job Bank Management Branch.

(Continued on page 11)

Arrival and check in at their downtown Washington Hotel with the afternoon free. The evening activities will include a welcome dinner hosted by AFA.

March 19.

The group will tour the Washington, D.C. area including: visit to the White House; courtesy calls with CMSAF James McCoy and USAF Chief of Staff, General Lew Allen; a Pentagon tour and a visit to Capitol Hill to meet with their Congressional representatives. The evening activities will include dinner and a theater show in the District. March 20.

The itinerary calls for a courtesy call with Secretary of the Air Force, Hans Mark; a tour of Arlington Cemetery, the FBI building and the Smithsonian Institute's National Air and Space Museum. March 21.

Travel by train from Washington, D.C. to New York with an afternoon tour of the city and a visit to the United Nations. The evening will include a dinner followed by a Broadway theater performance. March 22,

Activities will include a tour of additional New York City sights with the afternoon left open for shopping or more sightseeing. The evening will consist of the Iron Gate Ball honoring Bob Hope and the Air Force Recruiting Team of the Year.

March 23

Brunch at the United Nations, and then return home.

'03rd earns **AFOUA**

The 3503rd Recruiting Group, Robins AFB, Ga., has been awarded the Air Force Outstanding Unit Award covering the period Oct. 1, 1977 to Sept. 30, 1978, for "superior performance in all phases of

The award was presented recently by Col. Benjamin E. Waller III, director of Recruiting Operations, Headquarters Recruiting Service, at the '03rd Sales Training Meeting.

Although he couldn't be there, Brig. Gen. Keith D. McCartney, Recruiting Service commander, congratulated the winners in a letter to all members of the group. He said, "It is a tremendous honor to announce the award of the Air Force Outstanding Unit Award to the 3503rd Recruiting Group. The 3503rd has been the mainstay of this command. Consistently, each and every squadron has performed in an unparalleled manner during austere recruiting times. Your perseverance and dedication to the recruiting mission, as indicated in the citation, truly distinguished you as an outstanding unit.'

The group's efforts during FY78 earned it first place among the five recruiting groups with overall production of 15,744 against a goal of 14,402 in the NPS program. Their officer recruitment statistics were just as impressive. They accessed 268 new officers with a goal of 201, 133 percent of their objec-

The group continued this production record, retaining the honor of Top Group in Recruiting Service in FY79. Their goals versus accessions for 1979 showed the same dedication that earned them the AFOUA

The spot service, which operates from a basement

studio at Randolph AFB, provides an average of 160

spots a month to recruiters. The service takes re-

quests on a telephone taping machine and returns the

finished tape to the requestor within five working

quet, "a recruiter calls in a request on the tape. We

"This is the way it works," said Sergeant Fran-

Radio spots at your service

..(BACKGROUND MUSIC UP) HAVE YOU ALWAYS WANTED TO WORK WITH AIR-CRAFT? HAS MEDICAL TECHNOLOGY ALWAYS INTERESTED YOU? NO MATTER WHAT TECHNICAL FIELD YOU MAY BE IN-TERESTED IN, AS A MEMBER OF THE UNITED STATES AIR FORCE, YOU TOO CAN JOIN THE THOUSANDS OF YOUNG MEN AND WOMEN WHO HAVE TRAINED AND RECEIVED VALUABLE EXPERIENCE WHILE EARNING AN EXCELLENT SALARY...

If this sounds familiar, then you are already using the Localized Spot Service from Recruiting Service

This is just one example of the many spots SMSgt. Chuck Hawsey and TSgt. Pete Franquet provide recruiters on request.

"We have spot announcements for everything from Thunderbird performances to new office openings," explained Sergeant Hawsey. "Our background music ranges from country to easy

determine what script fits the requested subject and the background music for the station, cut the tape and return it to the recruiter.' listening and everything in between." The two NCOs also put in many hours working on "Country Music Time" which is forwarded to commercial, country and western music radio stations. The long playing record features interviews with

> To order a spot, recruiters should call Autovon-487-3808 or commercial (512) 652-3808. The following information should be read onto the tape:

known country stars, laced with Air Force spot an-

Squadron, Rank, Name (pronounce distinctly and spell out), Address (use the address you want listed in the spot. Include mailing address if it is different), Telephone (give commercial number and area code. State if "Call Collect" is desired and if you want the area code included), Subject of the spot (Be specific i.e., CCAF, Tech Training, OTS, Nurse, Thunderbird visit, Open House, New Office, etc.) Length (either 30 or 60 seconds) and the format of the radio station (Rock, Country or Middle of the Road). If spot is to be used for paid radio, state this also.

A new capability has been added to the spot program. It is now possible to have spots done in Spanish. Recruiters in areas where an audience may be bilingual should consider this new service.

Any special requests or questions about the program can be answered by calling the studio at A 487-4640 or commercial (512) 652-4640.



Folder reflects the individual

SMSgt. Chuck Hawsey and TSgt. Pete Franquet check the timing of a localized spot. The spot program is available on a 24-hour a day basis, with finished tapes returned to the requesting recruiters within 10 days. The tapes cover subjects such as office openings, CCAF and Air Force opportunities.

(Editor's Note: The following article appeared in a recent issue of the Officer's Career Newsletter, published by the Air Force Manpower and Personnel Center, Randolph AFB, Texas).

When you are considered for either temporary or permanent promotion or Regular Air Force appointment, you must compete based solely on the merits of your Officer Selection Folder. What is that, you ask? Well, it's a record about you that's maintained at AFMPC and contains some very important

Each folder contains all Officer Effectiveness Reports and Training Reports (AF form 475) that have been rendered on you since the day of commissioning. These are filed in chronological order.

Your official Air Force photograph is also included in the selection folder. The regulation governing photographs requires that a new photograph be taken every five years or upon being promoted. Board members are advised that if any part of their evaluation is based on the photograph, they should only apply standards outlined in AFR 35-10, Dress and Personal Appearance of Air Force Personnel.

All citations or orders for approved decorations such as the Air Force Commendation Medal, Distinguished Flying Cross, etc., are maintained in the record. A listing of these decorations is also displayed on the Officer Selection Brief which will be addressed below.

For officers commissioned prior to March 1974,

the AF form 11, Officer Military Record, is also maintained in the selection folder. This was a manually posted document, kept at the CBPO to track significant events in an officer's career. It contained information about duty history, combat achievements, foreign service, grade data (date of rank and effective date), service schools, formal education, decorations and awards, and was last updated in March 1974.

The document developed to be a follow-on to the AF form 11 is the Officer Selection Brief. It is a computer generated two-page document which contains various categories of information similar to those on the AF form 11. Each officer receives a copy of the Officer Preselection Brief about 60 to 90 days prior to consideration by the board. This is one opportunity you have to make sure that your record is accurate and up-to-date. Discrepancies should be reported immediately to the CBPO for correction.

There are a few other documents that may be found in some selection folders. First are letters concerning Professional Military Education attendance. Those officers who are selected to attend PME in residence and who decline to attend for personal reasons, cannot attend due to operational requirements or who are promoted to a grade which precludes attending, have a letter placed in their folder recording this fact. Second, Article 15 or courts-martial correspondence is filed in the record for one temporary or permanent promotion consideration or for two years, whichever comes first. Third, on permanent promotion boards only, officers may correspond directly to the board on any subject that is a matter of record. This is permitted by law under Title 10, section 8297. These letters may not contain any attachments and must be written by the eligible officer. Letters written on behalf of another person cannot be accepted. Fourth, a very small number of officers may have a Not Yet Qualified action or a Digest File (an open record of investigation). For both these cases, the officer and his commander are notified in writing through command channels prior to the convening date of the board and the officer is given opportunity to excercise certain legal appeal rights.

Only those documents mentioned above appear in your selection folder. AF form 90, career briefs, Certificates of Training Completion, etc., are not included. In effect, then, your record represents you.

Some of you may ask what you can do to make sure your record is accurate and up-to-date. Of course, you may personally review your major command selection folder at your headquarters or you can review the master by journeying to AFMPC. Another option is to write to AFM-PC/MPCDOX2D, Randolph AFB, Texas, 78148, and request a copy of your microfiche selection record (include your social security number). It will be mailed to you along with a bill charging \$1.05 per microfiche page (normally three pages).

NCOs complete first course

Thirteen noncommissioned officers from throughout Recruiting Service were members of the first Flight Supervisors Course held recently at Randolph AFB, Texas.

The first class was made up of flight supervisors, group training NCOs and one Recruiting School instructor with a flight supervisor assignment.

The group was welcomed to Randolph by Brig. Gen. Keith D. McCartney, Recruiting Service commander, who provided the students with some insight into the overall scope of Recruiting Service.

CMSgt. Joseph J. Kozusko, Recruiting Service senior enlisted advisor, also spoke to the NCOs.

The five-day class covered subjects including

classification, market analysis, flow analysis, resource management and flight management in

According to SMSgt. Roger Harmon, Recruiting Service training operations superintendent, "The class is primarily for new flight supervisors, but we hope to expand it to include AFEES liaisons, trainers and even operations superintendents.

"This is a full week of training," he explained. "We fill the time with as much information as possible, information that will not only help the supervisors, but the recruiters working under them. We stress the basics learned in school and build upon



Briefing

Brig. Gen. Keith D. McCartney, Recruiting Service commander, greets members of the Flight Supervisors Course on their first day in San Antonio. The general gave the supervisors an overview of Recruiting Service and their responsibilities to the command's mission. Following the General's talk, CMSgt. Joseph J. Kozusko, senior enlisted advisor, also spoke to the NCOs. (Photo by TSgt. Buster Kellum)

"We will try to keep the classes to no more than 12 people in order to promote interaction of the students. We believe the crossfeed between them can be as important as the information we are providing.

"The class is a serious, down-to-earth learning experience," Sergeant Harmon noted. "However, there is time in the evenings to see some of the sights of San Antonio. The students also have an opportunity to meet with officers and NCOs assigned to Headquarters Recruiting Service. In addition, there are orientation visits to OTS, the 3507th Classification Squadron, Recruiting Liaison Office and the Recruiting School at Lackland AFB.'

Members of the first class were: MSgt. Eugene A. Rathfon, 3501st Recruiting Group; TSgt. Robert J. Tomlinson, 3515th Recruiting Squadron; MSgt. Horris L. Johnson and MSgt. Howard R. Dubiel, 3535th RSq.; MSgt. Gilbert Cadena, and TSgt. James Wheat, 3504th Recruiting Group; MSgt. Royce Fanning, 3545th RSq.; MSgt. John D. Tate, 3554th RSq.; TSgt. Harold G. Cook, 3551st RSq.; TSgt. Carl F. Koebel, 3505th Recruiting Group; MSgt. Harold L. Dunkle, 3561st RSq.; MSgt. Donald E. Long, 3566th RSq.; and MSgt. Donald J. Cardany Jr., Recruiting School.

As this month's RECRUITER was going to press, the second class completed the Flight Supervisors Course. The class members were: MSgt. Max B. Ferry, 3511th Recruiting Squadron; TSgt. John Fletcher, 3516th RSq.; MSgt. Ray Chambers, 3518th RSq.; SMSgt. Delmar Best, 3537th RSq.; TSgt. James Morris, 3541st RSq.; MSgt. John Newberry, 3543rd RSq.; MSgt. David Posey, 3549th RSq.; MSgt. Larry Lemann, 3550th RSg.; TSgt. Donald Smith, 3552nd RSq.; MSgt. John Lopus, 3561st RSq.; and MSgt. David Gundle, 3568th RSq.



23 sew on new stripes

Twenty-three sergeants in Recruiting Service have been selected for promotion to the rank of staff sergeant in the next six months.

Of the selectees, 19 hold the recruiter AFSC and Tour hold support AFSCs.

The selectees, by group are: 3501st Recruiting Group

Sgts. Ernest R. Martin, Diane M. Reynolds, Mark D. Stuart and Esteban Rivera.

3503rd Recruiting Group Sgts. Robert T. York, Arthur M. Cooper III and Gregory H. Barnett.

3504th Recruiting Group
Sgts. Roger W. Gray, Susan R. Brigger, Bruce A. Trickel, Donald E. Shackelford, Elias Villa Jr. and Santos M. Zamarripa.

3505th Recruiting Group

Sgts. Anthony L. Brackins, Ronald F. Bartell, Elden R. Simonson and Dean H. Walther. 3506th Recruiting Group

Sgts. Jean M. Fitzpatrick, William R. McGowen, Richard L. Grieser, Irving C. Keck and David J.

Recruiting Service Headquarters

Key positions open up north

Several key positions in the 3501st and 3505th Recruiting Groups are available for experienced recruiters or recruiting supervisors.

Volunteers accepted for duty in certain areas of are: these two groups will serve a 36-month tour with assurance of a follow-on assignment of their choice, if desired.

These provisions, along with other benefits of this program, apply only to volunteers who fill requirements in these groups. People already in the groups will serve a normal four-year tour, as will those individuals applying for initial recruiting du-

Volunteer statements should be submitted through Recruiting Service channels for squadron or group commanders' recommendations to Hq. USAFRS/RSSP.

Information on the openings is available from CMSgt. Kenneth C. Bragg or SMSgt. Ellis F.

Tyson at AV 487-3511/6440/2782 or commercial (512) 652-3511/6440/2782.

The positions, locations and squadron or group

OPS NCO Hanscom AFB, Mass. AFEES NCO Syracuse, N.Y Milford, Conn Chanute AFB, Ill. OTS NCO 3553rd(A) Berea, Ohio Flt Super Warren, Ohio Flt Super 3553rd(C) 3554th Selfridge ANG Base, Mich. A&P NCO Selfridge ANG Base, Mich. 3554th Dearborn, Mich. 3554th(B) Flt Super Pontiac, Mich. AFEES NCO 3554th Dearborn, Mich. HP NCO 3554th AFEES NCO 3555th Milwaukee, Wis.

How do you tell someone how it feels to fly unless you've flown yourself? TSgt. Joseph Huffman, top, and SSgt. Robert Buckholz, bottom, 3549th Recruiting Squadron recruiters, listen as Capt. Gregory Northcutt, 71st Flying Training Wing, explains the controls of the T-37 flight simulator. The two recruiters received rides in the simulator at Vance AFB, Okla., to better equip them to counsel prospective applicants on the Air Force's flying program.

Full time job for everyone

Recruiting quality individuals for Officer Training School is a full-time business for many people in Recruiting Service. It must be a subject of interest to each and every one of us at all times.

Our line officer accessions have run the spectrum from as low as 325 in FY 76 to more than 6,300 officers we are programmed to access this year. With the exception of engineers, we have successfully made or surpassed each year's goal, including 4,417 for last fiscal year.

While the goals continue to increase, our competition from the civilian marketplace has become even more intense and more attention is being focused on "officer quality" impacts. In other words, we must maintain our ability to expand officer recruiting in a highly competitive environment, and we can't afford to sacrifice high quality.

We have taken several steps to accomplish this.

*Although there are no well-defined or documented studies which link personal attributes to success in the Air Force, there appears to be a strong relationship between high attrition and low percentile range on the verbal composite of the AFOQT. For this reason, we established a minimum of 05 on the verbal portion of the AFOQT.

The Air Force Recruiter

* We have added 32 officers to our force of dedicated OTS recruiters. These officers will contribute tremendously to the success of our mission

* We have ironed out several new initiatives with the Air Staff and Systems Command aimed at improving engineering recruiting. These include direct entry into a Master's program through AFIT, an Undergraduate Electrical Engineering Degree Program (BSEE) and the Engineering Student Orientation Program (ESOP).

* We are fine tuning the "VIP" selection system to determine if more factors can be

quantified. The ultimate goal of "VIP" is to move OTS selection to a more automated process.

* From suggestions received from squadrons, the ATC Form 1421 has been revised to save time during the interview process. This new form allows the selection board to get some idea of an applicant's writing abilities.

*We've also announced an incentive award program which includes OTS recruiters (NCOs only)

— the winner of which will receive a week-long trip to Cancun, Mexico.

The task of officer recruiting has never been more challenging than now. But, with professionals like you, I know we will have another outstanding year.

Keith D. M' Cartney

1980 AFAF drive kicks off

The Air Force Assistance Fund campaign will run from Feb. 28 until March 31 throughout the

Within Recruiting Service, the fund raising effort is seeking \$13,943 in support of the Air Force Aid Society, the Air Force Enlisted Widows and Dependents Home and the Air Force Village. Each of these is supported solely by the AFAF drive.

This year's "Commitment to Caring" theme reflects the effort to support the three programs that "take care of our own." Last year the campaign raised more than \$2.9 million with Recruiting Service contributing 140 percent of its goal, or more than \$16,000.

"Our efforts in support of the Air Force Assistance Fund have been extremely successful,"

In the

race to

save gas,

said Brig. Gen. Keith D. McCartney, Recruiting Service commander. "Recruiters can be justifiably proud of their contribution to this most worthwhile cause. I know we will meet this year's challenge and commitment to caring for our own."

According to Lt. Col. Jim Hicks, Recruiting Service project officer, recruiters will participate in the drive at their support bases and will only report their totals through their respective recruiting groups. He said, "we are looking forward to an even better 'production record' for this year's AFAF campaign. These three programs have helped thousands of members of the Air Force in their time of need."

The Air Force Aid Society assists in relieving financial emergencies of eligible active duty, retired

AUSTIN, Texas — People trying to get more miles per gallon from their cars may find the following tips from the Texas Office of Traffic Safety can increase gas mileage up to 25 percent.

Keep the engine clean. A dirty, clogged air filter

causes engines to burn more gas. Check the air filter by holding it up to a light. If you can't see light through it, replace it.

Regular oil filter replacement and properly inflated tires can also contribute significantly.

Don't drive with your foot on the brake. Many people do this unconsciously. It makes the engine work much harder.

Don't gun the engine when starting. Jack rabbit starts eat up gas.

Don't drive faster than the speed limit. Cars get 21 percent more gas mileage at 55 mph than cars traveling at 70. That's two extra gallon in every 10. Don't idle the engine. Cars waste about a quart of gas for every 15 minutes of idling.

Car roof racks loaded with baggage cause severe wind resistance, which costs up to 17 percent more gas usage. If the rack is necessary, pack the items in a wedge shape, putting the smaller one up front and the larger ones in the back.

When driving at high speeds, keep the windows rolled up if weather permits. Windows that are rolled down cause aerodynamic drag and decrease gas mileage. On long trips, lowered windows can cause as much loss as an air conditioner. For short trips and everyday driving, though, air conditioners are a significant drag on mileage.

Electrical accessories consume gas indirectly.
Radios, lighters, high-beam lights and rear-window defrosters activate the alternator to recharge the battery, which in turn makes the engine work harder. (AFNS)

and reserve members. Interest-free loans or grants have helped families purchase food, clothing, pay medical and dental costs and helped cover moving expenses.

Two communities for retired Air Force members, their dependents and surviving spouses are also supported by the AFAF.

The Air Force Enlisted Widows and Dependents Home, located in Fort Waldon Beach, Fla., is open to retired Air Force members, 62 years or older, and widows and widowers, 55 and older, whose spouses were retired members of the Air Force, National Guard or Air Force Reserve.

Air Force Village, located in San Antonio, Texas, is open to retired officers, their spouses and dependents and widows or widowers of retired officers from the Air Force, Air National Guard an Air Force Reserve, who are at least 62 years of age.

Neither the Air Force Aid Society nor the two retirement communities receive taxpayer support, but rely on voluntary contributions made by Air Force people.

The fund is people. Give to people.

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The Air Force Resembler was official viass (i) an coax occuspaper published monthly on or about the 24th day by and for personnel of U.S. Air Force Recruiting Service, Air Training Command with headquarters at Randolph AFB, Texas. Opinions expressed herein do not necessarily represent those of the USAF.

All photos are official Air Force photos unless otherwise indicated.

Brig. Gen. Keith D. McCartney...
Col. Walter D. Miller
Maj. Harry R. Sunderland.
TSgt. Wayne W. Bryant.

. Director of Advertising Editor

commander's dial 3425

Commander's DIAL (Direct Information Action Line) is designed to provide Air Force Recruiting Service personnel with a direct line to the commander. If you have a question, call Autovan 478-3425, Federal Telephone System, (512) 748-3425 or commercial (512) 652-3425. Callers are urged to include their name and telephone number to speed responses.

QMA versus QHS

February 1980

COMMENT: Recently, a Headquarters Recruiting Service team visited and worked out a new method for figuring the Qualified Military Available and we now have a Qualified High School Students figure. These figures seem to have a lot of disparity between the different schools compared to the actual senior population. I was wondering how this was figured and if something could be printed so we could see how it was figured.

REPLY: An article published in the June 1979 RECRUITER explained the On-Site Market Analysis. your squadron was furnished information on the mathematics and will be publishing information on the analysis. In short, the new figures are based on three years of male graduates and historical pass rates by school. Our records have shown that this system is far more equitable than using raw high school senior figures.

Fill 'er up

COMMENT: I have a suggestion concerning the Air Force Orientation Group's cockpit van which is presently divided into two distinct sections. The way it is currently set up, 10 students can enter the theater portion and after the presentation they move up to the cockpit portion. This allows 10 students every 15 minutes or 40 an hour. This could be doubled by allowing 10 different students in each portion every 15 minutes, and this way twice as many students would be exposed to this van than at present.

REPLY: This suggestion has been discussed at length with AFOG and tried at various times with no success. The problem is that the theater portion introduces the students to the cockpit. When tried using both portions, the students felt "discriminated" against because they never got the chance to fly the cockpit. This caused the teachers to refuse to let the vans return the following year. As a result of your suggestion, however, AFOG is going to look into the feasibility of installing two cockpits into one van so that twice the number of students will have the opportunity to "fly" the more popular portion of the program. Literature will be used to present the message presently being told by the film/slide show.

Team effort

COMMENT: I submitted a husband and wife team for Recruiter Helper here in my office. I was informed that right now only one member from the family can come. I feel that if we had both husband and wife we would have a very favorable asset for Recruiting

REPLY: Past experience and money limitations have dictated that we are not able to return your "team" to you during the same period. We do provide helpers to an office on a quarterly basis and would send two to one office if our funding allowed.

Get the message

COMMENT: I'm calling about Headquarters Recruiting Service and Group messages that are sent over the PROMIS system. Why do we have to keep, print and log all messages that come across the computer? Many of the messages have nothing to do with our AFEES and it is an awful waste of resources, time and manpower in keeping and logging these type messages.

REPLY: Because the PROMIS messages system is our first line of rapid communication with Groups, Squadrons and AFEES, it would be ill advised to change the requirements to keep and log messages. This could result in improper recruiting or processing actions which would reflect upon the Air Force due to a lack of communications. There have been instances where we may have transmitted information on PROMIS that should have been sent by letter or terminal-to-terminal hook up. We are striving to keep that to a minimum. The requirement for AFEES and squadrons to maintain a log and make copies of all messages is to ensure that all members of Recruiting Service receive the word when important changes are made. I'm aware of the logging and duplicating responsibility in each AFEES, but it's one that must be continued. Each level that can add messages to the system has been reminded of the proper use of PROMIS message capability.

Only one man

COMMENT: My suggestion pertains to DD Form 369. Would it be possible for one person, assigned to the AFEES, to be responsible for submitting and tracking 369s? This way there would be a positive control on the forms and the AFEES would be able to get all the police checks back. It would save a lot of people time and effort and I think would improve our relationship.

REPLY: Two primary reasons why your suggestion could create problems are: first, one person would be hard-pressed to keep up with the demand for 369s to support the recruiters who process applicants through a given AFEES. Also, waiting until an applicant arrives at the AFEES to dispatch 369s is a waste of precious lead time which could identify ineligible applicants. Secondly, it is an integral part of a field recruiter's job to ensure "good moral character" and the police records check gives the recruiter more clout in the screening process. When an applicant is asked by the recruiter to sign a release statement on the 369, it shows that the Air Force is serious about law violations and most applicants are then more likely to divulge any previous brushes with

the law. Early preparation of 369s not only provides for timely return, it makes the trip to the AFEES smoother and we keep that "red carpet" reputation we have in treating our applicants.

Shirt off my back

COMMENT: I have a suggestion that we purchase U.S. Air Force T-shirts from Clothing Sales stores and provide them to all of our DEP'ers. This would replace our fancy shirts that no longer exist. I think it would be good free advertising.

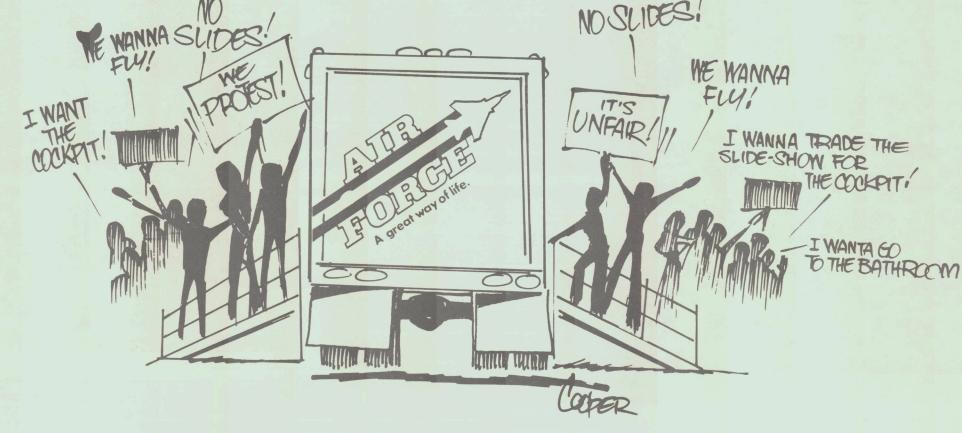
REPLY: You have a very valid suggestion. However, you must remember that T-shirts acquired from any source are not free. In the past, Recruiting Service Advertising purchased a very high quality, heavy weave shirt. The BX shirt is less expensive, and one of the manufacturer's lightest T-shirts. At present, shirts are not included in the FY 80 advertising budget, however we will keep your idea on hand for consideration in any future buys.



Citizen dilemma

COMMENT: I recruit in upstate New York and I lose at least 10 to 12 people per year who are North American citizens - American Indians. I cannot put these people into the Air Force because they do not have U.S. citizenship or the immigration form I-551. They do have an Indian Band Card which recognizes them as citizens. I would like this to be looked into and a possible solution given.

REPLY: Your problem is definitely unique. Under present policy, all applicants must possess a U.S. birth certificate or INS Form I-551 to be eligible to enlist. The problem in your case concerns the location of the Iroquois and Mohawk reservations, which are part of both Quebec, Canada and the U.S. with the high school in New York. Our only option at present is to gather as much information on the tribes, reservation and identification cards, as well as the local INS district office opinion, and forward this to Air Staff for a decision. As soon as we receive the information from your end we will place it on a "front burner."



Air Force Nursing — professionals

RANDOLPH AFB, Tex.—"Graduation's coming up, and I still haven't decided where I'll seek employment as a nurse.'

For many student nurses, the selection of their first, post-graduation job can be frustrating. Some may have a limited choice, while others have so many potential employers to choose from, deciding on just one is extremely difficult.

One profession that offers more than ample opportunity for employment is that of nursing. For many reasons, though, a particularly attractive nursing program can be found in the Air Force.

Looking for 700

This year Air Force Recruiting Service is looking for 700 new Registered Nurses to become commissioned officers. About 80 percent will have bachelor of science degrees in nursing (BSN). They are being sought to perform vital health care missions in mental health, anesthesia, pediatrics, environmental health, operating rooms, and other clinical environments. Clinical nursing requirements comprise 59 percent of the recruiting objective.

But why join the Air Force when the demand has never been greater for nurses, especially BSNs, at hundreds of civilian health care facilities?

"Why not?" asks Lt. Col. (Colonel-selectee) Mary L. Ruddy, Nurse Recruiting Division chief. "The Air force offers a very progressive nursing program and many opportunities for personal and professional

'The Air Force comes closest to the concept of wellness-directed nursing that is being taught in nursing schools today," Colonel Ruddy explains. "Active duty Air Force people are basically a healthy population, so health care is concentrated in the area of preventive medicine.'

Nursing students may be contacted by an Air Force recruiter sometime before they graduate. But rather than wait for this to happen, Colonel Ruddy suggests that interested persons call a recruiter. Air Force recruiters are listed in the telephone directory white pages under "U.S. Government." If a nurse recruiter isn't listed, any Air Force recruiter can offer assistance.

Where you start

Starting out a nursing career with the Air Force begins with commissioning. Nurses are commissioned in ranks from second lieutenant to captain, based on education and experience. They initially agree to a three-year obligation and know to which base they will be assigned prior to taking their oath of office. They are usually given one of three base choices, as long as it coincides with Air Force requirements.

After commissioning, nurses attend a two week medical Service Officer Orientation course at Sheppard AFB, near Wichita Falls, Texas, where they prepare for roles in the health care services of the Air Force. At Sheppard, they will be outfitted with uniforms, establish personnel and pay records, obtain identification cards, and set up medical and dental records.

Instruction covers such subjects as Air Force customs and courtesies, military justice, physical fitness, Air Force medicine, and nursing respon-

Nursing in the Air Force is in many ways, similar to practicing the profession in the civilian community. However, the unique environments in which some of our members must perform, and the serious consequences of failure to keep our nation's defenders healthy, are challenging differences. The orientation course at Sheppard helps make each and every new nurse officer comfortable in his or her new role in the Air force health care system.

Following the orientation, many newly graduated BSN nurses will attend a five-month internship at an Air Force hosptial which may also be the site of their final assignment. The internship provides a smooth transition of the initial active duty nurse from beginning practitioner to that of a professional Air Force Nurse Corps officer.

It focuses on the application of nursing knowledge the new graduate has acquired in college and fosters the concept of interdependent practice in the clinical setting. Much of the program is skill oriented; interns get a chance to develop skills under the supervision and guidance of a more experienced nurse called a preceptor. Many of the interns may have an opportunity to spend elective time in special areas of the hospital such as the pharmacy, emergency room, intensive care unit or obstetrics.

After the internship is completed, new Air Force nurses serve with fellow health professionals in modern, well-equipped hospitals. In the Air Form they are important members of the health care te

The individual

From the beginning of their Air Force nursing careers, nurses take an active part in planning their futures. "The Air Force Nurse Corps is interested in the individual's goals and aspirations," Colonel Ruddy says. Varied assignments, continuing education, and advanced education in civilian institutions paid for by the Air Force all help a nurse to pursue a

"It is quite conceivable," says Colonel Ruddy "that a nurse could start out as a second lieutenant and progress through the ranks to wear the star of a general officer." She cites as an example, Brig. Gen. Sarah P. Wells, the highest ranking Air Force nurse and chief of the Nurse Corps.

Those who do elect to make the Air Force a career can look forward to timely promotions, if they compete favorably with their peers. They may decide to specialize in areas such as flight nursing, midwifery or anesthesia. And, as commissioned officers, they enjoy an attractive package of entitlements.

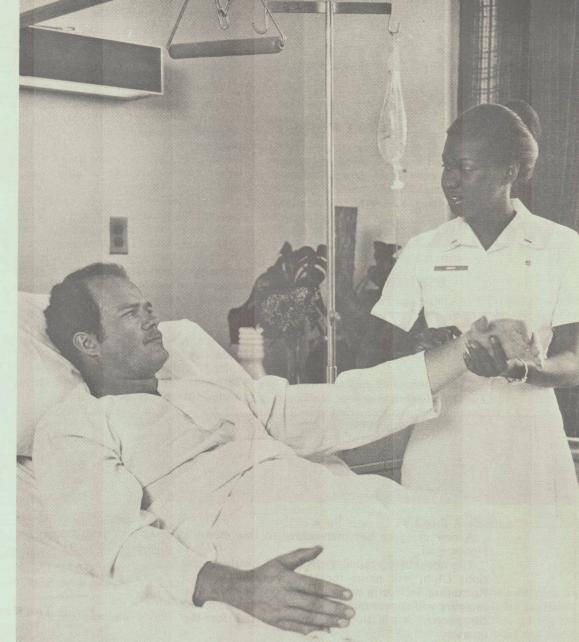
Air Force pay is highly competitive, beginning at more than \$1,000 per month in pay and allowances for second lieutenants, \$1,200 for first lieutenants and \$1,300 for captains.

Basic entitlements include free medical and dental care, 30 days of vacation with pay each year along with the normal pay increases for promotions, longevity, and cost-of-living.

All Air Force members have the use of a wide range of base facilities and recreational activities. These include a well-stocked "department store" and a commissary, the Air Force's equivalent to a supermarket. Recreational activities on most bases include a theater, bowling alley, golf course, swimming pools, gym, and social clubs that normally feature live entertainment and a full-service menu.

It's really no wonder that the Air Force consistently meets its annual nurse recruiting objective. Like other Air Force members, nurses are measuring the career opportunities, the excellent working conditions, the many entitlements—and agree with their fellow blue-suiters: The Air Force is "A Great Way of Life."

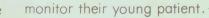
> Air Force nurses discover that having that little extra time to spend with patients is a very rewarding experience.



Nurse interns find well equipped medical libraries helpful in their preparation for an upcoming patient conference.

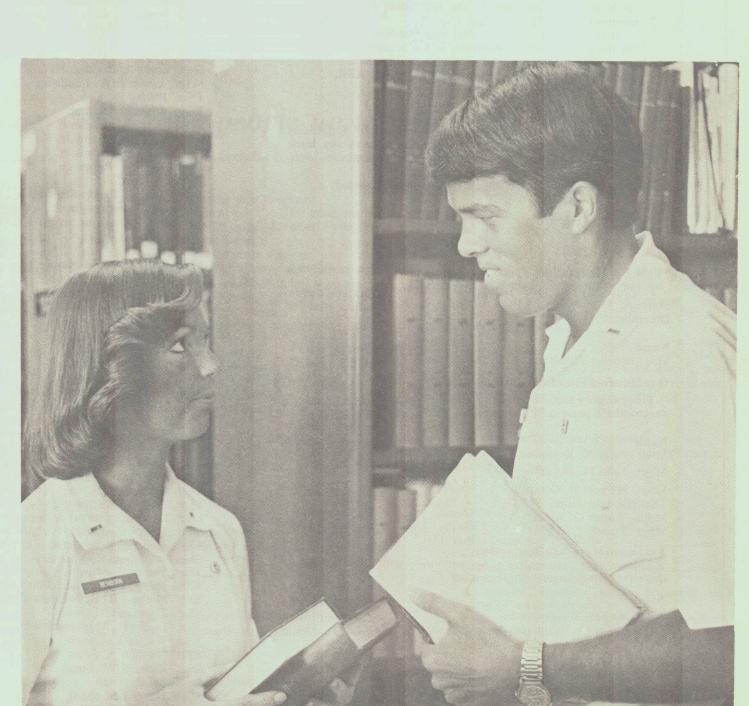


Air Force neonatology nurses use monitor their young patient. modern, sophisticated equipment to





Nurse anesthetists perform vital roles their country in this highly specialized



throughout the world as they serve field.

By MSgt. William M. Deboe 3550th Recruiting Squadron

INDIANAPOLIS—SSgt. Kent Stolze, 3550th Recruiting Squadron recruiter in Marion, Ind., wasn't his squadron's top recruiter in FY 1979, but he did out perform all other squadron personnel.

Being newly assigned to Marion and not being on production the entire fiscal year, didn't stop Sergeant Stolze from amassing more points than any of his contemporaries. He finished the year with 726 points, over 55 points more than the top recruiter for the year. Only recruiters carrying a goal for the entire fiscal year are eligible for yearly competition awards.

"I knew I wouldn't be able to win any awards this year, but I wanted to show that I would be a top contender next year," said Sergeant Stolze.

He continued, "The more people I can tell about Air Force opportunities, the more applicants will realize what a great way of life it really is. I try to take every opportunity to perpetuate the Air Force. Sometimes a subtle hint while shopping, about what the Air Force is doing for me, will clearly influence a listener.

Sergeant Stolze is already taking tremendous strides toward making Fiscal Year 1980 "The Year of Stolze." After the first two months of the year, he is 128 percent of his goal and well on his way to the coveted title of Top Recruiter.



SSgt. Kent Stoltze

honor roll

A new category has been added to this month's Honor Roll.

The new listing, called the National Leads Accessions Club, will name the top five squadrons in Recruiting Service in accessing National Leads. The category will appear quarterly with the squadron and the percent of National Leads accessed for the quarter.

The National Leads Program provides recruiters with age-qualified leads from advertising coupons, cards and toll-free calls to the Air Force Opportunities Center, Valley Forge, Pa.

At present, the average of National Leads accessed for the entire Recruiting Service is 3.6 percent. The group within Recruiting Service with the top percentage is the 3506th Recruiting Group, Mather AFB, Calif., with 4.5 percent for the first quarter.

National Lead Accessions Club

This category recognizes the top five squadrons in Recruiting Service, based on the percentage of national advertising leads resulting in NPS accessions, for the first quarter of fiscal year 1980.

| Sqdn. | Percent accesse |
|-------|-----------------|
| 3567 | 5.8 |
| 3543 | 5.5 |
| 3516 | 4.9 |
| 3561 | 4.8 |
| 3568 | 4.8 |
| | |

Flight Net Reservations Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly Net Reservation goal for December.

| Name | | Goal | Percent S | sq/Flt |
|-----------------|-------|-------|-----------|--------|
| MSgt. Robert J. | White | 17/30 | 176.5 | 41C |

One Hundred Fifty Percent Flight Club

This category recognizes flights and their supervisors who met or exceeded 150 percent of their monthly EAD goal for December.

| Name | Goal/Acc | Percent | Sq/Flt |
|--------------------------|----------|---------|--------|
| MSgt. Peter N. Kyrimes | 26/51 | 196.2 | 14C |
| MSgt. John H. Boyden | 27/45 | 166.7 | 14D |
| MSgt. Herbert B. Osborne | 20/33 | 165.0 | 14B |
| TSgt. Donald Tiller | 20/33 | 165.0 | 18G |
| MSgt. Walter G. Jones | 16/24 | 150.0 | 11D |
| MSgt. Robert J. White | 14/21 | 150.0 | 41C |

Twelve or More Net Reservations

This category recognizes those recruiters who obtained 12 or more Net Reservations for December.

| Name | Net Res Sq/Flt |
|-----------------------------|----------------|
| TSgt. Michael W. Twaroski | 19 13F |
| TSgt. James C. Thompson Jr. | 12 35A |

The following individual was inadvertently dropped from the November 1979 Honor Roll.

TSgt. Terrance A. Nichols 12 13C

Twelve or More Club

This category recognizes those recruiters who enlisted 12 or more NPS on active duty for December.

| Name | EADs | Sq/Flt |
|----------------------------|------|--------|
| SSgt. Miguel A. Guadalupe | 15 | |
| TSgt. Thomas R. Smith | 12 | 14D |
| TSgt. Joseph F. Frustaci | 12 | 18H |
| SSgt. Norbert E.W. Weister | 12 | 67E |

Two Hundred Percent Recruiter Net Club

This category recognizes recruiters who met or exceeded 200 per-

| cent of their first of | juarter NPS Ne | t Reservation go | al. | |
|------------------------|----------------|------------------|---------|--------|
| Name | | Goal/Acc | Percent | Sq/Flt |
| TSgt. Ernest R. Da | aughtery Jr. | 8/26 | 325.0 | 41C |
| TSgt. Joseph F. Fr | | 11/29 | 263.6 | 18H |
| SSgt. James L. Le | | 7/18 | 257.1 | 11A |
| SSgt. John A. Keli | | 10/23 | 230.0 | 43F |
| SSgt. Robert T. H | | 11/25 | 227.3 | 46E |
| SSgt. Emile J. Ber | | 12/25 | 208.3 | 44E |
| MSgt. Lester G.A. | | 13/27 | 207.7 | 33C |
| | | 13/26 | 200.0 | 31A |
| TSgt. Jimmy D. T | | 4/8 | 200.0 | 37C |
| TSgt. William And | | 8/16 | 200.0 | 18G |
| SSgt. Gary W. De | | | | 43D |
| SSgt. Ivan E. Rals | | 9/18 | 200.0 | |
| SSgt. Thomas L. I | Bowser | 6/12 | 200.0 | 44D |
| TSgt. John M. Po | povich | 9/18 | 200.0 | 11A |
| | | | | |

Two Hundred Percent Recruiter Club

This category recognizes recruiters who met or exceeded 200 percent of their first quarter NPS-EAD goal.

| Name | Goal/Acc | Percent ! | Sq/Flt | |
|-------------------------------|----------|-----------|--------|--|
| MSgt. William L. McKenzie Jr. | 2/9 | 450.0 | 11F | |
| SSgt. Emmanuel J. Vaughn | 9/27 | 300.0 | 51C | |
| MSgt. James R. Wallace | 10/26 | 260.0 | | |
| SSgt. Emile J. Beridon III | 11/28 | 254.5 | 44E | |
| TSgt. Joseph E. Frustaci | 12/30 | 250.0 | 18H | |
| SSgt. Joseph L. Walls | 10/25 | 250.0 | 31D | |
| SSgt. Robert T. Hiatt | 10/25 | 250.0 | 46E | |
| SSgt. Francis J. Szymanski | 8/20 | 250.0 | 52D | |
| SSgt. Steven M. Mitchell | 13/32 | 246.2 | 54A | |
| SSgt. Michael J. Stetsko | 3/7 | 233.3 | 15D | |
| SSgt. Henry R. Daniels Jr. | 12/28 | 233.3 | 66B | |
| TSgt. Braxton K. Craft | 10/23 | 230.0 | 31C | |
| SSgt. Sidney C. Sontag | 13/28 | 215.4 | 66B | |
| TSgt. James Mancini Jr. | 14/30 | 214.3 | 35D | |
| TSgt. Ronald D. Hutchins | 8/17 | 212.5 | 52D | |
| TSgt. Jimmie E. Johnson | 8/17 | 212.5 | 52D | |
| SSgt. Gary W. Delcher | 8/17 | 212.5 | 18G | |
| SSgt. Troy F. Yaughn | 10/21 | 210.0 | 31D | |
| SSgt. Lawrence Murray Jr. | 10/21 | 210.0 | 44C | |
| SSgt. Joseph K. Dunleavy | 12/25 | 208.3 | 15A | |
| TSgt. George H. Schaefer | 13/27 | 207.7 | 61G | |
| SMSgt. William K. Kastner | 7/14 | 200.0 | 13A | |
| TSgt. James E. Murphy | 4/8 | 200.0 | 37A | |
| TSgt. William O. Arnott | 5/10 | 200.0 | 52A | |
| SSgt. Michael R. Zellner | 11/22 | 200.0 | 16C | |
| SSgt. Thomas L. Bowser | 5/10 | 200.0 | 44D | |
| SSgt. James R. Montgomery | 11/22 | 200.0 | 46E | |
| SSgt. Walter R. Couch | 8/16 | 200.0 | 52A | |
| SSgt. Stephen A. Scott | 8/16 | 200.0 | 52D | |
| SSgt. Richard W. Lucas | 5/10 | 200.0 | 52C | |
| Sgt. Carl P. Small | 7/14 | 200.0 | 53B | |
| SSgt. James L. Lepant | 2/4 | 200.0 | 11A | |
| SSgt. Candace D. Gisondi | 9/18 | 200.0 | 11B | |
| | | | | |

crossfeed

Got the idea?

February 1980

Recruiters throughout the command have expressed a desire for a new business card design. Several ideas are being discussed at Headquarters Recruiting Service, including the addition of a red and blue "Air Force - A Great Way of Life" logo. If you have an original idea of how to design a new business card, send it to: USAFRS/RSE, Attn. SMSgt. Kirby Page, Randolph AFB, Texas, 78148.

Under the lights

Working under bright lights is a nurse's job, but Maj. Cherie White, 3542nd Recruiting Squadron nurse recruiter, had an opportunity to work under different lighting recently. During a visit to the Mankato, Minn., area she was "hijacked" by TSgt. Henry Sadler and SSgt. Frank Gangl, Mankato based recruiters, to appear on a local television program. Major White was interviewed by Chuck Pasek, KEYC-TV host of the show, and described Air Force nursing as a responsible and challenging career. Major White completed the television show and continued on to her original task of attending a college careers day at a local school.

How about a car?

The 3554th Recruiting Squadron Advertising and Publicity Branch recently obtained free space for an Air Force display at the 1980 Detroit Auto Show and collected 139 age-qualified leads.

Squadron operations and A & P people along with members of flights A, B and C kept the display open and answered questions from thousands of people who visited the annual event.

The squadron arranged for radio spots on a local station broadcasting live from the show, inviting people to the Air Force display.



Winning Toby Barker is "the champ" of a new Public Service Announcement spot disc produced and distributed by the Creative Division in January. In addition to Barker's announcement that he must "be home before six" to an Air Force recruiter, other spots feature a new jingle, announced in last month's RECRUITER.

(Photo courtesy of JAM Creative Pro-

T-shirt celebrity

Skip Stephenson, one of the hosts of the NBC-TV variety program "Real People," visited his home town of Omaha, Neb., recently and was met by two recruiters. Capt. Mary Glaser and SSgt. Dale Buckingham, 3543rd Recruiting Squadron nurse recruiters, presented Stephenson an Air Force T-shirt, much like the "Real People" T-shirt presented to participants in the show. They also made him an Honorary Recruiter.

Planning changes

To keep recruiters up-to-date on FY 1980 advertising, we published a calendar in the November RECRUITER listing prospective buys in various publications.

This month there are several changes to that calendar.

Inserts in the following publications have been cancelled: Senior Scholastic, May; College Outlook of Career Opportunities, September; DECCA, April; VICA, June and July; Journal of Periodontalogy, May and November; and Business World, September.

The following are changes to the calendar; Nursing 80 (U.S. edition) changed from September to June and a new ad in the Journal of Oral Surgery, June 1980

The April issue of **TV Guide** has been added to the schedule.

Offprint included

This month's RECRUITER contains a feature on "Nursing-Air Force style" which will be reprinted and forwarded to nurse recruiting teams, during the month of March. Be on the look-out for it and use it for your displays, posting it on bulletin boards or for release to local or college publications.

Testing

3505th Trainers keep their people up to date on recruiting

In an era of specialization, it takes a special person to stay abreast of all that is going on in the various recruiting programs. Knowing everything (or almost everything) about NPS, OTS, nurse and medical recruiting is a task that requires constant updating and reinforcement.

Keeping up-to-date on these programs has been made simpler for recruiters in the 3505th Recruiting Group, Chanute AFB, Ill., due to the efforts of their training team.

The trainers, led by MSgt. Ed Grazier, have brought together a set of seven "field "examinations" which they use to keep their recruiters updated.

"The tests are used more for awareness than anything else," said SMSgt. Don Haygood, 3505th Group Production Control superintendent. "The scores are not that important, as long as the recruiters get the information or awareness about the criteria and publications that are covered by the tests. "We've found that people like the idea of testing

their knowledge and it creates competition among the recruiters to see who knows the most. Although there are seven tests now being used, whenever we find an area that requires some updating we'll come up with more tests."

The tests are sent to each squadron for use in training meetings or in one-on-one training by flight supervisors. The tests cover these subjects: Enlistment Screening Test; NPS Program; Prior Service Program; Nurse Program; Officer Training School; Medical, Dental, Veterinary, Biomedical Science and Medical Service Corps Programs; and Advertising and Publicity.

Following is a set of sample questions that appear on the tests and their correct answers.

Enlistment Screening Test

1. The EST is a prescreening test for use in determining an applicant's probability for passing the

2. Use of the EST is optional at the discretion of

a. 18 years old to 27 years old, and 17 years old

Non-prior Service Program
3. The age requirement for the NPS program is:

with parental/guardian consent.
b. 17 years old to 28 years old.

ductions)

c. 17 years old with parental/guardian consent (unless married) and 18 years old to less than age 28.
d. 18 years old to 28 years old and 17 years of

4. The minimum educational requirement for an applicant to qualify for the NPS program is:

a. High School graduate.

age with parental/guardian consent.

b. Non-High School graduate.
c. Must have completed 8 years of formal educa-

tion.

d. No minimum requirements.

Prior Service Program

5. This program applies to applicants for enlistment in the RegAF who have ______ days or more of continuous active duty.

6. The governing document used to determine ap-

plicant's eligibility is the _____.

Nurse Program

7. The maximum age for application eligibility for the Nurse Program is ______.

a. 27 years
b. 35 years
c. 32 years
d. 39 years

8. The present professional accrediting association, or agency, acceptable to the Surgeon General, USAF is the ______.

Officer Training School

9. An applicant for pilot or navigator training must be at least ______ years of age and be com-

missioned and enter into flying training before age
a. 18, 27½
c. 21, 28

b. 21, 30 c. 21, 26

10. Applicants for nonrated training must be commissioned before their ______ birthday.
a. 30th c. 28th

Medical, Dental, Veterinary, Biomedical Sciences and Medical Service Corps Programs

11. The minimum and maximum age for the medical officer program is _____.
a. 21-35 c. 18-56

a. 21-35
b. 18-35
d. 21-56
12. Non U.S. citizens who have been lawfully ad-

mitted to the United States for permanent residence are eligible to be Medical Officers in the Air Force.

True False

Advertising and Publicity

13. The use of Center of Influence (COI) funds is outlined and governed by _____.

b. ATCR 33-16.

b. 35th

c. AFM 60-1. d. AFR 35-10.

14. Advertising and Publicity is ____

a. a national hardware store chain.b. a support function solely dedicated to expos-

b. a support function solely dedicated to exping USAF Recruiting Service.

c. a support function solely dedicated to reproduction of mailout letters.
d. a support function to help recruiters conduct

their own programs in an effort to meet production goals.

Answers to the 3505th Recruiting Groups field examination questions are: 1) ASVAB; 2) Squadron commander; 3) C; 4) D; 5) 180; 6) DD 214; 7) D; 8) NLU; 9) A; 10) A; 11) C; 12) True; 13) B and 14) D.



Sea

Whether you sail or just float, traveling on the deep-blue Gulf of Mexico at Cancun can be enjoyable. Various aquatic activities will be available to the top officer program recruiter as part of the Reserve Officers' Association-sponsored trip.

Cancun offers sun, sea, scenery

The Air Force Recruiter

(Continued from page 1)

October, with selection of the winner to be made in September

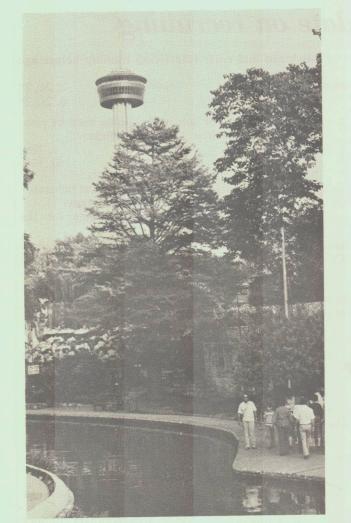
Although the recruiting year for the officer programs is well underway, Recruiting Service will select the winner based on production figures for the entire year.

Cancun is a resort area located at the end of the Yucatan Peninsula, near the ruins of the Mayan culture in Mexico. Located on the beach of the Gulf of Mexico, the resort offers various aquatic activities from sailing to skin diving.

In addition to recreational facilities available at the resort, local tourist trips will be offered.

Sun

The rays are almost constant during the summer months and cool breezs blow across the pool. Accomodations for the top officer program recruiter will include an apartment with furnished kitchen. The winner will be able to relax on the beach, in the water or next to the pool for eight days and seven nights.



The River Walk in downtown San Antonio, provided the 1979 Blue Suit flight with plenty to do.

The top flight was honored with a momento of their winning Blue Suit.



Blue Suit II underway

(Continued from page 1)

Monthly honor rolls will be published in the RECRUITER to recognize the top flights in each squadron as well as recruiter achievements by group.

"The support from the Texas Air Force Association and the San Antonio Chamber of Commerce for the Blue Suit flight was well received by each of the winners in 1979," General McCartney noted.

"Without their help, and cooperation, Operation Blue Suit and Blue Suit II would not be possible. They have provided a means to recognize our Air Force recruiters for their hard work and professionalism while at the same time demonstrating their own patriotism to our country by recognizing the importance of successful recruiting to our nation's military strength."

Details of this year's program will be announced in the next issue of the RECRUITER.



Ads take

7 awards at film fests

Three Air Force recruiting films and one commercial won seven awards during recent television and film industry competition.

At the New York International Film Festival, "Thunderbirds" won a gold award in the Short Subject Films category. The film is about the U.S. Air Force Air Demonstration Team, which performs throughout the nation at some 100 air shows each year

"A Great Way of Life," which describes enlistment entitlements such as training and education, won a silver award in the Industrial Recruiting Films category. "Great Way of Life" TV commercials won a silver award in the Public Service TV Spots

"Thunderbirds" again won gold in the United States Information Agency "Cine" Awards competition in Washington, U.S. Government Short Subjects category. Also winning a gold award was "High Flight," U.S. Government Films. This version of the film adaptation of the popular poem by a Royal Air Force Pilot, later killed in action, is narrated by actor William Conrad.

At the Festival of the Americas competition in Houston, "A Great Way of Life" won the gold award for Industrial Recruiting Films. The "Great Way of Life" commercials received a bronze award in the Public Service TV Spots category.

Commenting on the awards and the films they represent, Brig. Gen. Keith D. McCartney, Recruiting Service commander, said, "The success of our public service program has significantly 'stretched' our advertising dollars.

"The high quality of our films gets them used, but they are easier to 'sell' to broadcasters and theaters when we can point to industry-recognized examples of their excellence," the General said.

All the films were produced by Recruiting Service's Advertising and Publicity Directorate with the help of Air Force's ad agency, D'Arcy, MacManus and Masius, Inc., of New York.

here in there

Attention to orders

BEDFORD, Mass. — Sgt. Linda Kennedy, 3519th Recruiting Squadron recruiter in Rockland, Mass., provided a military ceremony at the Rockland High School recently. Sergeant Kennedy set up a reenactment of a medal presentation to AB Diane L. Horsch, a Rockland graduate. Airman Horsch received the Air Force Commendation Medal for her quick response in administering Cardio-Pulmonary Resuscitation to an elderly gentleman who suffered a heart attack on board her flight to San Antonio. Lt. Col. Clarence L. Hansell, 3519th RSq. commander, presented the medal during the high school event. The award was originally presented during graduation ceremonies at the Lackland Military Training Center.

'Something blue...'

SSgt. Steve Scott and office partner TSgt. J.J. Johnson, 3552nd Recruiting Squadron recruiters in Dayton, Ohio, brought two recent enlistees together permanently.

Sergeant Scott, a licensed Baptist minister, performed the marriage of Gerald and Patricia Johnson in a small park located near the Air Force recruiting office.

Sergeant Johnson served as best man and Stacy Walker, an Air Force DEPer, served as the maid of honor. The ceremony was witnessed by other members of Dayton's Air Force recruiting team and another Air Force DEPer, Pamela Carson.

NCO s compete for coveted title

(Continued from page 1)

The four NCOs were selected from individuals nominated throughout Recruiting Service and at the headquarters.

Leadership

Sergeant Moore's selection was made because of his performance, skill, knowledge and leadership as a flight supervisor with the 3543rd RSq. He showed gnificant self-improvement during the year by completing the Command NCO Academy, Senior NCO Academy and Squadron Officer's School courses, all through correspondence.

He served as youth career advisor for the Omaha Comprehensive Employment and Training Act Program and advised the Greater Omaha Community Actions Committee. He also worked as an active participant in social and religious activities as a moderator on church youth guidance seminars.

New Branch

Sergeant Gitsas was selected during the year to head the Inquiries and Investigations Branch, work-

ing directly for the Vice Commander of Recruiting Service. He is responsible for the evaluation and action taken on allegations of recruiting malpractices, alleged misrepresentations, OSI investigations and IG inquiries.

His position requires direct contact with field commanders during sensitive situations, at times guiding their actions.

He has been a yearly volunteer for the Elf Louise Christmas Toy Program, collecting, repairing, cleaning and delivering toys for underprivileged children.

200 percent

Sergeant Mamone's 200-percent-plus effort in NPS recruiting is but one of the factors that contributed to his selection. In addition, he is actively involved with the Civil Air Patrol, Air Force Junior ROTC and the West Virginia Department of Veterans' Affairs.

One of the sergeant's most outstanding achievements during the year was the personal enlist-

ment of a 27-person special enlistment group in August. Sergeant Mamone enlisted his "Mountaineer Buddy Flight" without error and all members were high school graduates.

Problem solver

Sergeant Johnson was responsible for developing operational procedures after a major realignment within Headquarters Air Training Command. Her efforts overcame several built-in problems, which were created with the reorganization as well as providing a vigorous training program for newly assigned people.

She actively supports the base and command athletic competition programs in which she participates. Her sport honors include second place in the Women's Singles Category of the Interservice Bowling Competition and she was a member of the team which won first place in the interservice competition. Sergeant Johnson also participates in local youth athletic activities.

Recruiters assist one of their own

Two 3543rd Recruiting Squadron recruiters in Moline, Ill., recently lived up to the tradition that "the Air Force takes care of its own."

TSgt. James Cook and SSgt. Ronald Derfler came to the assistance of Sgt. Barbara Cousins, assigned to the Communications Squadron at Lajes Field, the Azores, when her purse was snatched while on leave in her hometown. The purse contained her ID, credit cards and son's passort. Beause there were no military installations locally she contacted the recruiting office in Moline.

The two NCOs placed calls to the legal office at the Rock Island Arsenal and Scott AFB, Ill., in an attempt to arrange for military air transportation back to the Azores.

Sergeant Derfler accompanied Sergeant Cousins to the Arsenal and also to the airport to aid in establishing her military status and entitlement to military discount fare.

Brig. Gen. Richard T. Drury, U.S. Forces Azores commander, praised the assistance rendered by the recruiters in a letter saying, "Because of the willing assistance of Sergeants Cook and Derfler, Sergeant Cousins was able to resolve the complications related to the loss of her purse in minimum time and return promptly to her duty station. In recruiting personnel into the Air Force, emphasis is often placed on the fact that the Air Force is a family which takes care of its own. I would like to express my appreciation to Sergeant Cook and Sergeant Derfler for proving to Sergeant Cousins that this is indeed so."

Blues host AF-night, recruiters

By Capt. John Olsen 3545th Recruiting Squadron

ST. LOUIS, Mo.—The St. Louis Blues hockey team helped celebrate the holidays with the Second Annual Air Force Night at the Checkerdome.

On hand to officiate at the ceremonies were Brig. Gen. Keith D. McCartney, Recruiting Service commander; Col. George B. Lapham, 3504th Recruiting Group commander; Col. John A. Doglione, 375th Aeromedical Airlift Wing commander; and Maj. James W. Pfefferkorn, 3545th Recruiting Squadron

General McCartney and Colonel Doglione were interviewed on KMOX radio during the game.

Several young men and women in the DEP were recognized in pre-game ceremonies and General Mc-Cartney presented the team with a plaque for their outstanding support of Air Force Recruiting.

The Air Force "Band of Mid-America" from Scott AFB was present to play the National Anthems of Canada and the U.S. as the Blues were playing last year's Stanley Cup Champions, the Montreal Cana-

The band also played selected holiday music between periods of the game as well as the newly adopted "Air Force Song" which brought several hundred Air Force members in attendance to their

The Blues had offered special group seating to Air Force members for the game and over 300 persons from nearby Scott AFB and the surrounding St. Louis area took advantage of this opportunity.

For many of those in attendance it was their first look at big league hockey action. But most of those first-timers, when asked, reported that they d be back for more.

The enthusiasm of the Air Force people at the game seemed to carry over to the team as the Blues defeated the highly respected Canadians, 5-3.

Come in

The marquee on the Checkerdome provides "awareness" in two-foot high letters prior to the hockey game in St. Louis.

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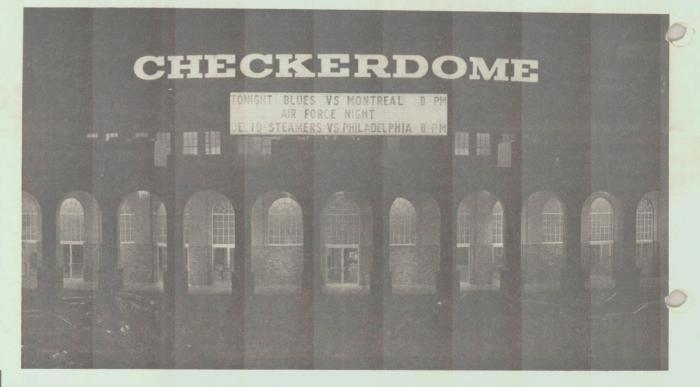
USAF Recruiting Service/RSA Randolph AFB, TX 78148

The Air Force Recruiter



Questions

Brig. Gen. Keith D. McCartney, Recruiting Service commander, and Col. John A. Doglione, 375th Aeromedical Airlift Wing commander, are interviewed by KMOX radio between periods of the hockey game in St. Louis. The interview took place during the Second Annual Air Force Night at the Checkerdome.



Lackland, '04th Group host educators at ASVAB luncheon

Since 1973, the Armed Services Vocational Aptitude Battery tests have been given to millions of high school students across the country. The test is mainly given to sophomores, juniors and seniors and the results help local recruiters in their efforts to attract students into the military.

Recently the 3504th Recruiting Group, Lackland AFB, Texas, helped organize a luncheon for San Antonio area educators to learn more about ASVAB. The luncheon was coordinated with the Air Force Military Training Center as part of their Air Force Recruiter Assistance Program. Dr. Harry D. Wilfong, a technical advisor with the military Enlistment Processing Command, spoke to the educators at Lackland AFB.

"The idea of having Doctor Wilfong come down to speak to a group of educators originated with Maj. Gen. William P. Acker, Air Force Military Training Center commander," said Lt. Col. Troy Brand, 3504th RGp. deputy commander, "The general had planned to discuss the ASVAB with Lackland school officials. After talking over the plan with us, however, he decided to expand the meeting to include educators from some of the other area schools. We agreed to provide COI funds for a luncheon and asked the 3546th Squadron to select appropriate guests. "MSgt. Jerry Seigel and I picked up the educators and brought them to the luncheon," explained SMSgt. Gil Berry, San Antonio area flight supervisor. "General Acker talked about the impact of ASVAB testing on the all-volunteer services and Dr. Wilfong discussed the use and validity of the test

"The entire event was very beneficial to our recruiting efforts in the San Antonio area," Colonel Brand concluded. "This is an excellent example of the type of AFRAP support we receive regularly from General Acker and the entire Lackland staff.

from an educational standpoint.

Before ASVAB, each of the military services gave their own tests. However, there were many complaints that too many tests were being given to high school students.

In 1973 the armed forces combined their tests, and ASVAB was developed, with the scores released to recruiters of all four services.

Doctor Wilfong explained that the tests "open up areas of possible careers to many students who may not have thought they could ever qualify for such a